



## **Educational Program Course Outline**

### Course III: Asset Valuation

**Date:** **October 16, 2008**  
**Time:** **2 pm – 4:00 pm Eastern Time**

**Click Link to Register:** <https://www1.gotomeeting.com/register/270965776>

### **Overview**

(Subject to Change)

- 1) Where to find value in your real estate?
- 2) What is the book value of the owned real estate?
- 3) What is the market value of the owned real estate or leased properties?
  - a) How to estimate?
  - b) Is the property marketable?
  - c) Is there value in the lease?
- 4) How can a company use its assets as a source of liquidity?
  - a) Asset Sales
    - i) Sale/Leasebacks
  - b) Asset Backed Loans
- 5) What is the value in inventory and receivables?
- 6) What is the value in intangible assets?
- 7) If debt is secured by the majority of assets, what is left for unsecured vendors?